

International Market Entry Strategies



Indirect Exporting



Licensing



Management Contracts



Franchising



Contract Manufacturing (Outsourcing)



Joint Ventures



Turnkey Projects



Strategic Alliances (Non-Equity)



E-commerce / Online Sales



Piggybacking



Free Trade Zones (FTZs)



Build-Operate-Transfer (BOT)



Wholly-Owned Subsidiary



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Foreign Market Entry Strategies

Tao Wei



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