

# 50 Claves para Hacer de Usted una Marca

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**EL AUTOR:** Tom Peters es el pensador sobre temas empresariales más influyente de nuestro tiempo. Se le ha proclamado el gurú de los gurús del management.

Su primer libro, *In Search of Excellence*, escrito en colaboración con Robert Waterman, se consideró como "el libro sobre temas empresariales más importante de todos los tiempos", en una encuesta de Bloomsbury Publisher. Después de dicho libro, ha publicado toda una serie de bestsellers internacionales.

Tom ha fundado también la Tom Peters Company, empresa global de formación y consultoría que asesora a grandes clientes en temas de transformaciones organizativas necesarias para afrontar los cambios futuros.

## Introducción

En el inexorable mundo interconectado en el que vivimos, más del 90 % de los empleados de oficina van a desaparecer o se van a renovar de tal modo que será imposible reconocerlos. Las únicas dos salidas que nos quedan es distinguimos o extinguirnos. Solo podremos sobrevivir si triunfamos y prosperamos convirtiéndonos en una marca.

La unidad fundamental de la economía actual es el individuo. Los trabajos los efectúan redes tempora-

les de personas que se dismantelan cuando el proyecto finaliza. Valemos lo que nuestro último-próximo trabajo. Igual que un pintor de brocha gorda o que Harrison Ford. La nueva economía, basada en el cerebro, es en realidad la vieja economía: nos pide que nos las ingeniermos y que improviseemos. Por lo tanto, si queremos triunfar debemos considerarnos una marca. Tratar de ser una persona inteligente, informada, que siempre está aprendiendo y creciendo, que sabe cómo venderse y, por

# 50 Claves Para Hacer De Usted Una Marca

**Liyong Dong**



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