

World History 2nd Semester Final Exam Review Sheet

What is historically significant about these terms;

Huguenots	divine right	mercenary	Segregation	abolition movement
electorate	Louisiana Purchase	Trade balance	trade surplus	trade deficit
mercantilism	Jamestown	Monroe Doctrine	Hermit Kingdom	French Indochina
total war	stalemate	neutrality	Bolsheviks	Central Powers
republic	scorched earth	social darwinism	reparations	propaganda
privateers	guillotine	gulag	apartheid	flappers
Gestapo	totalitarian state	Nuremberg Laws	nationalism	Nazism
Facism	Hiroshima	appeasement	Nuremberg Trials	blitzkrieg
anti-semitism	Rosie the Riveter	Manhattan Project	Kamikaze	D-Day
Communism	Truman Doctrine			

Who led the first successful mission to circumnavigate the globe?

Ferdinand Magellan

How did European expansion of the slave trade affect African states in the 1600s and 1700s?
African states began to compete and kidnap enemies to dominate the slave trade.

What did the islands that Columbus discovered on his voyage become known as?

The West Indies

How did Europeans usually acquire African captives for the slave trade?

African traders brought captives to ports.

What was significant about the settlement at Cape Town, South Africa?

First permanent European settlement in Africa

To conquer the Aztec empire, Hernán Cortés **formed alliances with conquered people who hated the Aztecs.**

This conquistador conquered present day Peru, Ecuador and Chile. **Pizarro**

The English colonies of Massachusetts, Pennsylvania, and Maryland were mainly set up as **havens for persecuted religious groups.**

When he encountered the Taino people in the West Indies, Christopher Columbus **claimed their land for the Spanish king.**

What was the basic ideology of The Enlightenment? **Science and intellectual explanations as opposed to superstition, intolerance and abuses in church and state.**

2nd Semester Final Exam Review History

G Psacharopoulos



2nd Semester Final Exam Review History:

2nd Semester Final Exam Review History Book Review: Unveiling the Magic of Language

In an electronic digital era where connections and knowledge reign supreme, the enchanting power of language has become more apparent than ever. Its power to stir emotions, provoke thought, and instigate transformation is actually remarkable. This extraordinary book, aptly titled "**2nd Semester Final Exam Review History**," written by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we shall delve to the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

<https://upload.dealzz.com/results/browse/index.jsp/hangin%20with%20the%20hombeez.pdf>

Table of Contents 2nd Semester Final Exam Review History

1. Understanding the eBook 2nd Semester Final Exam Review History
 - The Rise of Digital Reading 2nd Semester Final Exam Review History
 - Advantages of eBooks Over Traditional Books
2. Identifying 2nd Semester Final Exam Review History
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an eBook Platform
 - User-Friendly Interface
4. Exploring eBook Recommendations from 2nd Semester Final Exam Review History
 - Personalized Recommendations
 - eBook Platform User Reviews and Ratings
 - eBook Platform Bestseller Lists

5. Accessing 2nd Semester Final Exam Review History Free and Paid eBooks
 - 2nd Semester Final Exam Review History Public Domain eBooks
 - 2nd Semester Final Exam Review History eBook Subscription Services
 - 2nd Semester Final Exam Review History Budget-Friendly Options
6. Navigating 2nd Semester Final Exam Review History eBook Formats
 - ePub, PDF, MOBI, and More
 - 2nd Semester Final Exam Review History Compatibility with Devices
 - 2nd Semester Final Exam Review History Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of 2nd Semester Final Exam Review History
 - Highlighting and Note-Taking 2nd Semester Final Exam Review History
 - Interactive Elements 2nd Semester Final Exam Review History
8. Staying Engaged with 2nd Semester Final Exam Review History
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers 2nd Semester Final Exam Review History
9. Balancing eBooks and Physical Books 2nd Semester Final Exam Review History
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection 2nd Semester Final Exam Review History
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine 2nd Semester Final Exam Review History
 - Setting Reading Goals 2nd Semester Final Exam Review History
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of 2nd Semester Final Exam Review History
 - Fact-Checking eBook Content of 2nd Semester Final Exam Review History
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
- Integration of Multimedia Elements
 - Interactive and Gamified eBooks

2nd Semester Final Exam Review History Introduction

2nd Semester Final Exam Review History Offers over 60,000 free eBooks, including many classics that are in the public domain. Open Library: Provides access to over 1 million free eBooks, including classic literature and contemporary works. 2nd Semester Final Exam Review History Offers a vast collection of books, some of which are available for free as PDF downloads, particularly older books in the public domain. 2nd Semester Final Exam Review History : This website hosts a vast collection of scientific articles, books, and textbooks. While it operates in a legal gray area due to copyright issues, its a popular resource for finding various publications. Internet Archive for 2nd Semester Final Exam Review History : Has an extensive collection of digital content, including books, articles, videos, and more. It has a massive library of free downloadable books. Free-eBooks 2nd Semester Final Exam Review History Offers a diverse range of free eBooks across various genres. 2nd Semester Final Exam Review History Focuses mainly on educational books, textbooks, and business books. It offers free PDF downloads for educational purposes. 2nd Semester Final Exam Review History Provides a large selection of free eBooks in different genres, which are available for download in various formats, including PDF. Finding specific 2nd Semester Final Exam Review History, especially related to 2nd Semester Final Exam Review History, might be challenging as theyre often artistic creations rather than practical blueprints. However, you can explore the following steps to search for or create your own Online Searches: Look for websites, forums, or blogs dedicated to 2nd Semester Final Exam Review History, Sometimes enthusiasts share their designs or concepts in PDF format. Books and Magazines Some 2nd Semester Final Exam Review History books or magazines might include. Look for these in online stores or libraries. Remember that while 2nd Semester Final Exam Review History, sharing copyrighted material without permission is not legal. Always ensure youre either creating your own or obtaining them from legitimate sources that allow sharing and downloading. Library Check if your local library offers eBook lending services. Many libraries have digital catalogs where you can borrow 2nd Semester Final Exam Review History eBooks for free, including popular titles. Online Retailers: Websites like Amazon, Google Books, or Apple Books often sell eBooks. Sometimes, authors or publishers offer promotions or free periods for certain books. Authors Website Occasionally, authors provide excerpts or short stories for free on their websites. While this might not be the 2nd Semester Final Exam Review History full book , it can give you a taste of the authors writing

style.Subscription Services Platforms like Kindle Unlimited or Scribd offer subscription-based access to a wide range of 2nd Semester Final Exam Review History eBooks, including some popular titles.

FAQs About 2nd Semester Final Exam Review History Books

1. Where can I buy 2nd Semester Final Exam Review History books? Bookstores: Physical bookstores like Barnes & Noble, Waterstones, and independent local stores. Online Retailers: Amazon, Book Depository, and various online bookstores offer a wide range of books in physical and digital formats.
2. What are the different book formats available? Hardcover: Sturdy and durable, usually more expensive. Paperback: Cheaper, lighter, and more portable than hardcovers. E-books: Digital books available for e-readers like Kindle or software like Apple Books, Kindle, and Google Play Books.
3. How do I choose a 2nd Semester Final Exam Review History book to read? Genres: Consider the genre you enjoy (fiction, non-fiction, mystery, sci-fi, etc.). Recommendations: Ask friends, join book clubs, or explore online reviews and recommendations. Author: If you like a particular author, you might enjoy more of their work.
4. How do I take care of 2nd Semester Final Exam Review History books? Storage: Keep them away from direct sunlight and in a dry environment. Handling: Avoid folding pages, use bookmarks, and handle them with clean hands. Cleaning: Gently dust the covers and pages occasionally.
5. Can I borrow books without buying them? Public Libraries: Local libraries offer a wide range of books for borrowing. Book Swaps: Community book exchanges or online platforms where people exchange books.
6. How can I track my reading progress or manage my book collection? Book Tracking Apps: Goodreads, LibraryThing, and Book Catalogue are popular apps for tracking your reading progress and managing book collections. Spreadsheets: You can create your own spreadsheet to track books read, ratings, and other details.
7. What are 2nd Semester Final Exam Review History audiobooks, and where can I find them? Audiobooks: Audio recordings of books, perfect for listening while commuting or multitasking. Platforms: Audible, LibriVox, and Google Play Books offer a wide selection of audiobooks.
8. How do I support authors or the book industry? Buy Books: Purchase books from authors or independent bookstores. Reviews: Leave reviews on platforms like Goodreads or Amazon. Promotion: Share your favorite books on social media or recommend them to friends.
9. Are there book clubs or reading communities I can join? Local Clubs: Check for local book clubs in libraries or

community centers. Online Communities: Platforms like Goodreads have virtual book clubs and discussion groups.

10. Can I read 2nd Semester Final Exam Review History books for free? Public Domain Books: Many classic books are available for free as they're in the public domain. Free E-books: Some websites offer free e-books legally, like Project Gutenberg or Open Library.

Find 2nd Semester Final Exam Review History :

hangin with the hombeez

handbook of photochemistry

hangtree range

~~handbook of the trees of california signed~~

handbook of technical gas analysis

handbook of water-soluble gums and resins

handbook of public water systems

~~hanging on by your fingernails the struggle at lea hall colliery 1984-87~~

~~handbook of team design a practitioners guide to team systems development~~

handbook of microcontrollers

handbuch der deutschsprachigen emigration 1933-1945

~~hanging valley~~

handels messiah origins composition sources

handbook on the principles of hydrology

handbook of transport strategy policy and institutions

2nd Semester Final Exam Review History :

free the disney fake book 4th edition pvg electronic k - Jul 01 2022

web the disney fake book 4th edition pvg electronic k mcat complete 7 book subject review 2021 2022 sep 22 2021 kaplan s mcat complete 7 book subject review 2021 2022 includes updates across all 7 books to reflect the latest most accurate and most testable materials on the mcat new layouts make our books even more

the disney fake book 4th edition pvg electronic k 2023 - Sep 03 2022

web oct 17 2023 the disney fake book 4th edition pvg electronic k disaster risk reduction in mexico diana sánchez partida

2021 04 13 this book recognizes mexico s effects and challenges in a natural disaster and offers empirical risk reduction methods in critical cases the proposals considered here include real and detailed analysis

[*the disney fake book 4th edition pvg electronic k pdf*](#) - Mar 09 2023

web the disney fake book 4th edition pvg electronic k work the system feb 01 2023 a simple mindset tweak will change your life it started with a midnight insight after a fifteen year nightmare of coping with his struggling business sam carpenter discovered and then developed a simple methodology that

[*the disney fake book 4th edition pvg electronic k pdf*](#) - Dec 06 2022

web jul 10 2023 guides you could enjoy now is the disney fake book 4th edition pvg electronic k below classical fake book songbook hal leonard corp 1992 02 01 fake book a comprehensive reference for all classical music lovers the second edition of this fake book features 250 pieces added since the last edition imagine having

the disney fake 4th edition pvg electronic k book - Feb 08 2023

web right here we have countless ebook the disney fake 4th edition pvg electronic k and collections to check out we additionally pay for variant types and then type of the books to browse

[*the disney fake book 4th edition pvg electronic k 2022*](#) - May 11 2023

web the disney fake book 4th edition pvg electronic k the real pop book volume 1 cocktail piano the ultimate christmas fake book ten rules for faking it 101 disney songs the hymn fake book little man of disneyland disney classic never let me go the beatles easy fake book songbook the real bluegrass book fake mustache

[*the disney fake book 4th edition 4th edition 237 songs*](#) - Sep 15 2023

web amazon in buy the disney fake book 4th edition 4th edition 237 songs book online at best prices in india on amazon in read the disney fake book 4th edition 4th edition 237 songs book reviews author details and more at amazon in free delivery on qualified orders

the disney fake book 4th edition pvg electronic k pdf copy - Aug 02 2022

web introduction the disney fake book 4th edition pvg electronic k pdf copy princess at heart connie glynn 2021 02 18 return to the magical world of the rosewood chronicles in the fourth instalment of this gorgeous series

the disney fake book 4th edition pvg electronic k - Mar 29 2022

web easy fake book 100 contemporary holiday hits in the popular easy fake book format are presented in this book featuring large easy to read notation simplified harmonies and melodies and lyrics all in the key of c songs include all i want for christmas is you breath of heaven

[*the disney fake book 4th edition pvg electronic k pdf*](#) - Nov 05 2022

web aug 1 2023 you could buy lead the disney fake book 4th edition pvg electronic k pdf or get it as soon as feasible you

could speedily download this the disney fake book 4th edition pvg electronic k pdf after getting deal
[pdf the disney fake book 4th edition blogger](#) - Aug 14 2023

web aug 12 2015 the disney fake book 4th edition the disney fake book 4th edition pdf epub ebook d0wnl0ad fake book
since its founding the walt disney company has made music a cornerstone of virtually every part of its business from
animated feature films to theme parks music has always been there to help tell the story and make the

the disney fake 4th edition pvg electronic k sexybots - Apr 29 2022

web mar 31 2023 you could buy lead the disney fake 4th edition pvg electronic k or acquire it as soon as feasible you could
speedily download this the disney fake 4th edition pvg electronic k after getting deal so subsequently you require the books
swiftly you can straight get it its correspondingly no question easy and in view of that fats

[the disney fake book 4th edition pvg electronic k pdf](#) - Apr 10 2023

web kindly say the the disney fake book 4th edition pvg electronic k is universally compatible with any devices to read the big
book of hymns hal leonard publishing corporation 1999 10 01 piano vocal guitar songbook

[discover the best ebooks audiobooks magazines sheet music](#) - Jul 13 2023

web we would like to show you a description here but the site won t allow us

disney fake book 4th edition sheet music authority - Oct 16 2023

web this fourth edition features even more disney favorites including hits from their most recent movie and television
releases 240 songs in all including the bare necessities be our guest beauty and the beast can you feel the love tonight circle
of life the climb colors of the wind do you want to build a snowman

[the disney fake book 4th edition pvg electronic k pdf](#) - Oct 04 2022

web jun 20 2023 the disney fake book 4th edition pvg electronic k pdf web jun 2 2023 if you ally need such a referred the
disney fake book 4th edition pvg electronic k pdf ebook that will find the money for you worth get the definitely best seller
from us currently from several preferred authors the disney fake book 4th edition pvg electronic k pdf

pdf the disney fake book 4th edition pvg electronic k - Jan 07 2023

web the disney fake book 4th edition pvg electronic k the everything start your own business book 4th edition jan 18 2023
here is everything you need to start your own business and everything you need to keep it running in the black as well the
book and cd are loaded with business plan examples useful lists sample letters and accounting

[the disney fake book 4th edition pvg electronic k pdf andrea](#) - Feb 25 2022

web jun 20 2023 this book even includes an introduction on how to use a fake book songs include beauty and the beast
bewitched blackbird can you feel the love tonight do re mi

[the disney fake book 4th edition pvg electronic k joyce ong](#) - Jun 12 2023

web for their favorite books taking into account this the disney fake book 4th edition pvg electronic k but stop going on in harmful downloads rather than enjoying a fine book subsequently a cup of coffee in the afternoon otherwise they juggled similar to some harmful virus inside their computer

disney fake book disney 9780793545216 amazon com books - May 31 2022

web jan 1 1996 paused you re listening to a sample of the audible audio edition learn more see all 2 images disney fake book paperback january 1 1996 by disney author 3 2 3 2 out of 5 stars 5 ratings the disney fake book

comment bien recruter efficacement recrutee - Oct 29 2022

web dec 18 2020 trouver sélectionner et embaucher rapidement le meilleur candidat possible est au cœur de ce que signifie être un recruteur performant bien entendu il n est pas toujours facile de suivre le rythme surtout dans des entreprises en forte croissance

aidez votre recruteur à vous embaucher en temps de crise la - Oct 09 2023

web aidez votre recruteur à vous embaucher en temps de crise la carrément emploi porot daniel amazon com tr kitap

entretien d embauche les meilleures questions de 6 recruteurs - May 04 2023

web nov 6 2023 6 recruteurs partagent leurs meilleures questions d entretien une question bien posée peut révéler beaucoup pour vous aider à distinguer le grain de l ivraie six recruteurs et managers nous ont confié leur question secrète celle qui selon eux montre le candidat sous un jour unique

entretien d embauche comment répondre aux questions pièges - May 24 2022

web feb 16 2023 votre compte recruteur est en cours de validation si nécessaire contactez nous au 0809 361 414 votre compte n est plus actif si nécessaire contactez nous au 0810 805 805 une erreur inattendue est survenue merci de réessayer ultérieurement gagnez du temps décrivez une situation où vous vous êtes senti submergé

comment postuler consulat général de france à istanbul - Feb 01 2023

web aucune candidature de stage n est étudiée directement par notre consulat toutes les candidatures doivent être envoyées selon les procédures détaillées à cette adresse les stages au ministère avant de présenter votre candidature veuillez vérifier que vous remplissez les conditions d admissions définies pour l offre de stage

aidez votre recruteur à vous embaucher en temps de crise - Nov 29 2022

web aidez votre recruteur à vous embaucher en temps de crise porot daniel amazon fr livres sélectionnez la section dans laquelle vous souhaitez faire votre recherche bonjour identifiez vous compte et listes retours et commandes panier toutes

aidez votre recruteur a vous embaucher en temps d copy - Jun 24 2022

web 4 aidez votre recruteur a vous embaucher en temps d 2022 03 19 recettes toutes faites l objectif de cet ouvrage est de vous faire prendre conscience des enjeux fondamentaux de l entretien et de ses codes bien spécifiques il doit vous permettre

de trouver en vous les ressources afin de vous démarquer des autres candidats en

[aidez votre recruteur a vous embaucher en temps d 2023](#) - Feb 18 2022

web le guide complet de la candidature en anglais trouvez le job de vos rêves guide pratique de l orateur pour s exprimer avec aisance et clarté nouveau guide pratique de gestion des compétences prenez votre carrière en main bien répondre aux questions qui tuent des recruteurs aidez votre recruteur a vous embaucher en temps d

aidez votre recruteur à vous embaucher en temps de crise - Sep 27 2022

web sep 7 2023 obtenez le livre aidez votre recruteur à vous embaucher en temps de crise de daniel porot au format epub sur e leclerc search ebooks livres audio liseuses shopping basket mon panier face se connecter accueil ebooks droit

Économie entreprise aidez votre recruteur à vous embaucher en temps de crise

comment bien gérer l après entretien d embauche pôle emploi - Mar 02 2023

web envoyer un message de remerciement au recruteur 2 ou 3 jours après votre entretien est un bon moyen de reprendre contact avec lui exit le courrier papier privilégiez des outils numériques d aujourd hui comme le mail ou la messagerie d un réseau social professionnel comme linkedin si vous y êtes en contact avec le recruteur

aidez votre recruteur a vous embaucher en temps d - Jun 05 2023

web 4 aidez votre recruteur a vous embaucher en temps d 2021 11 20 l orateur pour s exprimer avec aisance et clarté aidez votre recruteur à vous embaucher en temps de crise grâce à ce livre vous pourrez rédiger et présenter votre cv et votre lettre d accompagnement en tenant compte des règles en vigueur dans les pays francophones

[après un entretien d embauche combien de temps pour une](#) - Jul 26 2022

web may 22 2023 après 2 à 3 semaines maximum généralement au bout de 2 à 3 semaines vous devriez recevoir des nouvelles du recruteur que la réponse soit positive ou négative il est probable que la réponse que vous recevrez ne sera pas détaillée et qu elle ne contiendra pas les raisons pour lesquelles l entreprise ne retient pas votre candidature

[comment chercher du travail à istanbul trouver un emploi en](#) - Dec 31 2022

web pour vos recherches et offres d emplois easyexpat possède un autre service d annonces pour déposer offres et cv plusieurs entreprises internationales sont implantées à istanbul dont par exemple intel et daimler l industrie textile est très développée en turquie et peut proposer d intéressantes opportunités de stages

[aidez votre recruteur a vous embaucher en temps d](#) - Apr 22 2022

web aidez votre recruteur a vous embaucher en temps d aidez votre recruteur a vous embaucher en temps d 2 downloaded from ceu social on 2023 04 16 by guest notre objectif est de vous aider à éviter la souffrance d une recherche d emploi vaine et de vous aider à trouver rapidement et efficacement un emploi qui vous convient avec ce livre

aidez votre recruteur a vous embaucher en temps d pdf - Aug 07 2023

web aidez votre recruteur a vous embaucher en temps d bien répondre aux questions qui tuent des recruteurs revue de paris le manuel de survie de l adulte atypique guide du routard de l alternant entretiens d embauche soyez prêt même pour l imprévu entretien de recrutement l guide pratique de l orateur pour s exprimer avec aisance et clarté

aidez votre recruteur à vous embaucher en temps de crise - Jul 06 2023

web daniel porot ajouter 2 49 description aidez votre recruteur à vous embaucher en temps de crise par daniel porot aux éditions porot et partenaire pour réussir à décrocher un job il vous faut ne plus attendre qu on vous choisisse comprendre les besoins de l entreprise vous mettre à la place de votre r

entretien d embauche les signes que vous aurez le job - Aug 27 2022

web l entretien expédié en quelques minutes n est jamais très bon signe le recruteur n a probablement pas épluché votre cv et n a pas envie de passer plus de temps que ça sur votre candidature À l inverse un recruteur qui vous consacre entre 30 et 60 minutes avec un échange constructif et un temps de parole partagé sont

aidez votre recruteur à vous embaucher en temps de crise - Sep 08 2023

web aidez votre recruteur à vous embaucher en temps de crise par daniel porot aux éditions l express pour réussir à décrocher un job il vous faut ne plus attendre que l on vous choisisse comprendre les besoins de l entreprise vous mettre à la place de votre

entretien d embauche ce que les recruteurs attendent en 2023 - Apr 03 2023

web feb 2 2023 si vous prenez le temps de répéter en amont avec un proche vous allez pouvoir gommer quelques gestuelles expressions ou postures négatives qui sautent aux yeux de vos interlocuteurs mais ne sont pas évidentes à déceler par soi même les 3 questions qu un recruteur se pose lors d un entretien d embauche un candidat

[aidez votre recruteur a vous embaucher en temps d 2022](#) - Mar 22 2022

web 2 aidez votre recruteur a vous embaucher en temps d 2021 05 15 compétences des conseils pour choisir et analyser sa réalisation pédagogique significative 4 exemples de dossiers commentés 50 exemples de questions du jury sur votre personnalité votre culture générale et des mises en situation professionnelle pour

[strengthen your ability to influence people harvard business review](#) - Aug 03 2023

web aug 28 2020 to master the art of influence you need to 1 building a rapport and trust with your team 2 become an active listener 3 commit to your team and 4 set an excellent example

[influence definition meaning merriam webster](#) - Sep 04 2023

web the meaning of influence is the power or capacity of causing an effect in indirect or intangible ways sway how to use influence in a sentence the surprising history of influence and its modern use synonym discussion of influence

influence english meaning cambridge dictionary - Oct 05 2023

web influence definition 1 the power to have an effect on people or things or a person or thing that is able to do this learn more

influence synonyms 100 similar and opposite words merriam webster - Jul 02 2023

web merriam webster unabridged synonyms for influence sway leverage authority importance credit weight clout in antonyms of influence weakness helplessness impotence powerlessness impotency bore weary pall

influence 1 noun definition pictures pronunciation and usage - Mar 30 2023

web definition of influence 1 noun in oxford advanced learner s dictionary meaning pronunciation picture example sentences grammar usage notes synonyms and more

influence definition meaning synonyms vocabulary com - Apr 30 2023

web the act of enticing a person to do something wrong as an offer of sex in return for money type of causation causing the act of causing something to happen noun one having power to influence another she was the most important influence in my life he was a bad influence on the children synonyms influencer

influence meaning cambridge learner s dictionary - Jun 01 2023

web the power to affect how someone thinks or behaves or how something develops the drug companies have a lot of influence on doctors fewer examples the powerful influence